**EXERCISES TO ENCOURAGE PROGRAM PRUNING**

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**Start-Stop-Continue Approach – To Identify Margin for New Initiatives**

* **Start** – What new initiatives (*strategies, ministries, programs or systems*) might you offer that will help you more effectively achieve your key objectives and goals?
* **Stop** – What current initiatives are the least effective in achieving your key objectives and goals? Of those listed, which could you stop doing that would provide the most margin for the initiatives you want to start? List from least risk to highest risk.
* **Continue** – What current initiatives could be maximized more effectively and efficiently to move the needle further?

**The Pareto Principle Approach – To Determine the 20% of Programs Providing 80% of Impact**

* List the 20% of your programs and ministries that provide 80% of your key measurement results.
* What programs and ministries from your remaining 80% can be reduced, combined or eliminated to free up more time and resources to invest in the 20% of your initiatives providing the most impact?

**The Modification Approach – To Determine What Could be Combined or Reduced**

* Which of your current initiatives could be combined or offered concurrently to free up time and money to contribute to your new and higher impact initiatives?
* Which of your current initiatives could be reduced in size, scope, frequency or scale to free up time and money to contribute to your new and higher impact initiatives?

**The 50% Approach – To Determine That Which is Core and Priority**

* If you had only time to implement half of your current initiatives which would you choose?
* If you only had half of your current budget which of your current initiatives would you eliminate?
* If you only had half of your current volunteers and staff which of your current initiatives would you pursue?